

**2024 EXECUTIVE BOARD****CHAIRMAN**

Dan Fudger  
C & S Wholesale Grocers

**EXECUTIVE DIRECTOR**

Kevin Griffin  
NEWFDA

**FIRST VICE PRESIDENT**

Sharon Delaney  
Bozzuto's Inc.

**VICE PRESIDENT**

Randy Shaw  
Acosta Sales & Marketing

**VICE PRESIDENT**

Jerry Capaldi  
Scottish Enterprise

**TREASURER**

Gerry Castignetti  
JOH

**2024 BOARD OF DIRECTORS**

Heather Stratford  
McCormick & Co.

Jeff Edwards  
Bozzuto's Inc.

Jeff King  
Bozzuto's Inc.

Peter Herstek  
C&S Wholesale Grocers

Brian Hagerty  
W.K. Kellogg Co

Ed Kiley  
Crossmark

Don Perugini  
Acosta Sales & Marketing

Kevin Reilly  
KraftHeinz Foods

Sue Ricardi  
Advantage Solutions

Joanie Norelli  
PepsiCo

Erica Kahr  
Nestlé Purina

Mark Kamens  
C.A. Ferolie

Ryan Tierney  
JOH

July 2024

Dear NEWFDA Member,

Welcome to The Northeast Wholesale Food Distributors Association! We are happy to welcome you as a member. NEWFDA is a dynamic organization that represents its member companies and thousands of employees in our industry. Our strength depends on the continued membership of companies like yours, and we truly appreciate your support.

NEWFDA is committed to staying on point with the issues affecting the Food Industry... with Distribution Services and Technology being at the forefront of today's challenges. At NEWFDA, we work together to provide the following important benefits and services to our members:

**NEWFDA Scholarship Program**

The NEWFDA Scholarship program has provided over \$1,000,000 in scholarship awards to college-bound students of NEWFDA member families as part of our on-going commitment to promoting excellence in education within the Wholesale Food Distribution community. To take advantage of this important benefit, please visit [www.newfda.org](http://www.newfda.org)

**Networking Events/Opportunities**

The Annual NEWFDA Convention is an event not to be missed! An outstanding opportunity to network with colleagues and customers in a beautiful and relaxed setting, this four-day family getaway is packed with many fun events as well as a business seminar and offers many opportunities to network with executives from across the country.

At **NEWFDA's Annual Golf Outing**, golfers enjoy a day out on the course with colleagues and clients while supporting the NEWFDA Scholarship Fund. Join us for NEWFDA's Annual Golf Outing at Lake of Isles at Foxwoods, a beautiful and challenging course, rated #1 in Connecticut. This event will sell out, so register today at [www.newfda.org](http://www.newfda.org).

Your membership ensures that NEWFDA will continue to play an active and vital role in strengthening our industry in the year ahead.

Thank you for your support. We look forward to serving you in the coming year!

Sincerely,

Kevin Griffin  
Executive Director

Dan Fudger  
Chairman

**NORTHEAST WHOLESALE FOOD DISTRIBUTORS ASSOCIATION**  
**ENRICHING OUR INDUSTRY THROUGH NETWORKING AND EDUCATION**

NEWFDA • 18 Williams Court, Braintree MA 02184 • [kgriffin@newfda.org](mailto:kgriffin@newfda.org) • [www.NEWFDA.org](http://www.NEWFDA.org)

## **2024 NEWFDA Membership Application**

The Northeast Wholesale Food Distributors Association is a dynamic organization that represents thousands of employees in the industry. NEWFDA is committed to staying at the forefront of issues affecting the Wholesale Food Distribution industry, and working together to provide important benefits and services to our members.

*Please provide the following information:*

Company: \_\_\_\_\_

Contact Name: \_\_\_\_\_

Address: \_\_\_\_\_

City: \_\_\_\_\_ State: \_\_\_\_\_ Zip: \_\_\_\_\_

Office Phone: \_\_\_\_\_ Cell: \_\_\_\_\_

Fax: \_\_\_\_\_ E-mail: \_\_\_\_\_

Member dues make it possible for NEWFDA to provide world-class networking events, education, and support to its many members in the Northeastern United States. Dues are set based on the calendar year.

### **Annual Membership Dues**

**\$1,000**

### **Type of Organization**

<input type="checkbox"/> Broker/Retail	<input type="checkbox"/> Broker/Foodservice
<input type="checkbox"/> Mfg/Retail	<input type="checkbox"/> Mfg/Foodservice
<input type="checkbox"/> W/Grocer	<input type="checkbox"/> F/S Distributor
<input type="checkbox"/> Spec Food Dist	<input type="checkbox"/> Other(Explain _____)

Signature: \_\_\_\_\_ Phone: \_\_\_\_\_

E-mail: \_\_\_\_\_

Please e-mail this completed form to [kgriffin@newfda.org](mailto:kgriffin@newfda.org).

**NORTHEAST WHOLESALE FOOD DISTRIBUTORS ASSOCIATION**  
**ENRICHING OUR INDUSTRY THROUGH NETWORKING AND EDUCATION**

## MEMBERSHIP BENEFITS



NEWFDA provides networking and educational opportunities to Distributors, Wholesalers, Manufacturers, and Sales agencies in the food distribution industry to foster longterm business relationships, which in turn, strengthen our industry.

Established in 1875, the Northeast Wholesale Food Distributors Association is the nation's oldest food association. We address the issues and challenges faced by Distributors, Wholesalers, Manufacturers, and Sales agencies and provide a common ground for effective solutions. We are proud to offer our members professional development programs, professional networking opportunities, scholarship assistance, and recreational discount programs.

Professional Networking  
Scholarship Assistance  
Professional Development



## FIND OUT MORE

NEWFDA is a dynamic organization that represents its member companies and thousands of workers in the industry. We are committed to staying at the forefront of issues affecting the Wholesale Food Distribution industry, and working together to provide important benefits and services to our members.

Enriching our Industry  
through Networking  
and Education  
Since 1875



## GET IN TOUCH WITH US

Northeast Wholesale Food  
Distributors Association

NEWFDA - 18 Williams Court,  
Braintree, MA 02184  
[www.NEWFDA.org](http://www.NEWFDA.org)

Kevin Griffin  
[kgriffin@newfda.org](mailto:kgriffin@newfda.org)  
617.922.4300



Enriching our Industry  
through Networking  
and Education

Wholesalers  
Sales Agencies  
Food Distributors  
Manufacturers



# 25th Annual Golf Outing

**Monday, June 23, 2024**

9:30am - Shotgun Start / Private South Course

**Lake of Isles Golf course at Foxwoods Resort & Casino**

Join us for a day of fun and networking  
as we raise funds for the NEWFDA Scholarship Program!



**Hole in One, Closest to the Pin,  
Longest Drive Contests & More!**

- Cash Door Prizes
- Incredible Raffle Items
- Fantastic Food

Check-in/Breakfast - 7:30 AM – 9:15 AM

Tee Time - 9:30 AM

On-Course Lunch

Dinner Buffet - 3:00 PM

## **NEWFDA**

Northeast Wholesale Food Distributors Association  
Enriching our Industry through  
Networking & Education

18 Williams Court  
Braintree, MA 02184

## **REGISTER NOW!**

Download a registration form at  
[www.newfda.org](http://www.newfda.org)

Or contact Executive Director:  
Kevin Griffin at 617.922.4300  
[kgriffin@newfda.org](mailto:kgriffin@newfda.org)

# 25th Annual Golf Registration

Company Name: \_\_\_\_\_ Contact Name: \_\_\_\_\_  
Address: \_\_\_\_\_  
City: \_\_\_\_\_ State: \_\_\_\_\_ Zip: \_\_\_\_\_  
Phone: \_\_\_\_\_ Email: \_\_\_\_\_  
Credit Card Type: \_\_\_\_\_ Card #: \_\_\_\_\_  
Expiration Date: \_\_\_\_\_ Sec. Code: \_\_\_\_\_ Billing Zip Code: \_\_\_\_\_

\*\*If you are interested in reserving a hotel room at Foxwoods, please contact Kevin at [kgriffin@newfda.org](mailto:kgriffin@newfda.org)

## PARTICIPATION LEVEL

- ☐ Foursome \$2,990 (Includes hole sponsorship, greens fees, cart, meals)
- ☐ Single Player \$750  
(Includes greens fees, cart, meals)
- ☐ Dinner Only \$300

## SPONSORSHIP OPPORTUNITIES

Sponsoring a portion of the NEWFDA Golf Outing promotes your company while helping to offset cost of the event, allowing more funds to go to the NEWFDA Scholarship Fund. Your support will be recognized in various ways, as outlined in the following descriptions.

- ☐ Hole Sponsor \$650  
(Includes sponsor signage with company logo featured at tee)
- ☐ Breakfast Sponsor \$2,000  
(Includes sponsor signage with company logo featured prominently at breakfast)
- ☐ On-Course Lunch Sponsor \$5,000  
(Includes sponsor signage with company logo featured prominently within boxed lunches)
- ☐ Après-Golf Dinner Sponsor \$7,500  
(Includes sponsor signage with company logo featured prominently at Dinner)
- ☐ Scholarship Sponsor \$1,000  
(Includes sponsor signage with company logo featured prominently at event)

## PLAYERS NAMES

Player #1: \_\_\_\_\_  
Email: \_\_\_\_\_

Player #2: \_\_\_\_\_  
Email: \_\_\_\_\_

Player #3: \_\_\_\_\_  
Email: \_\_\_\_\_

Player #4: \_\_\_\_\_  
Email: \_\_\_\_\_

APPLY NOW



# 2024 Annual SCHOLARSHIP PROGRAM

## 2024 SCHOLARSHIP PROGRAM

### WELCOME TO THE 2024 NEWFDA ANNUAL SCHOLARSHIP PROGRAM

The NEWFDA Scholarship Program is the foundation of our association. To date, we have awarded over \$1,000,000 in educational scholarships to eligible students, due in large part to the generosity of our members. Our annual events and generous member sponsorships fund the Scholarship Program allowing deserving students to further their academic dreams.

### APPLYING FOR A SCHOLARSHIP

- NEWFDA Scholarships are open to high school seniors, college undergraduate and graduate students who are dependents of employees or are themselves employees of a NEWFDA Member company.
- Scholarship applications are reviewed by an independent faculty panel at a prestigious New England university, and recipients are awarded based on academic merit, as well as outstanding community service and leadership.
- Students may re-apply on a yearly basis, as long as the eligibility requirements are met.
- Applications are available online at [www.NEWFDA.org](http://www.NEWFDA.org) and application deadline is June 30, 2024.

**Application Deadline**  
**June 30, 2024**

If you have any questions or request any additional information, please contact NEWFDA Executive Director, Kevin Griffin at [kgriffin@newfda.org](mailto:kgriffin@newfda.org) or 617.922.4300.

Thank you for your interest and good luck with your application!

Sincerely,

Kevin Griffin  
Executive Director  
617.922.4300  
[kgriffin@newfda.org](mailto:kgriffin@newfda.org)



**Application Deadline: June 30, 2024**

- ➔ Essay of at least 250 words explaining why you should be considered for a NEWFDA scholarship.
- ➔ Current photograph of yourself (preferably head shot) for scholarship recipient poster.
- ➔ Current high school and/or college transcripts.

Student Name			
Last	First	Middle	
Address			
Street	City	State	Zip
Email		Phone	

Have you previously applied?	Year(s)

Name of School where you are currently enrolled \_\_\_\_\_

Field of Study \_\_\_\_\_

High School	Address	Graduation Date
College	Address	Dates of Attendance & Anticipated Graduation

Honor/Award	Basis for Selection

Activity	Years	Time Commitment	Office/Position

Date \_\_\_\_\_

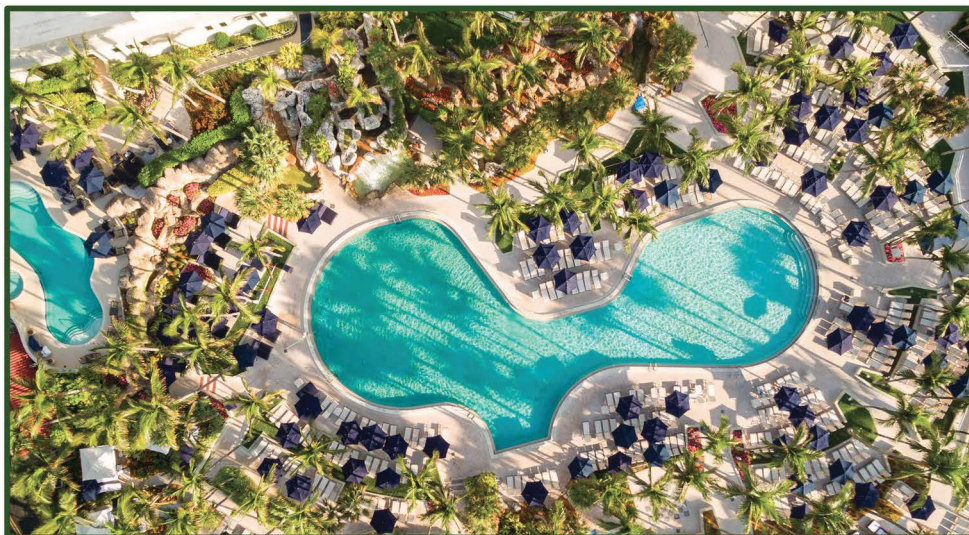
***Save The Date***

**NEWFDA  
CONVENTION**

**2024**

**NOVEMBER 1-4**

**Marriott Harbor Beach  
FORT LAUDERDALE, FLORIDA, USA**



**[newfda.org](http://newfda.org)**





# NEWFDA

Northeast Wholesale Food Distributors Association

## 2024 CONVENTION

### *Honored Guest*



Eric Winn, CEO, C&S Wholesale Grocers

## Eric Winn

*Chief Executive Officer  
C&S Wholesale Grocers*

Eric is responsible for all aspects of the Company strategy, growth plan, customer satisfaction and day-to-day operations. He has more than 19 years of industry experience and was most recently the chief operating officer, responsible for all operations, transportation, customer development and expansion. Since joining C&S in 2004, Eric has held several leadership positions across the Company and has been responsible for driving C&S's strategic growth and further expansion in the retail market. Eric earned a bachelor's degree from Dartmouth College and an M.B.A. from the Tuck School of Business.

**November 1-4, 2024**  
**Harbor Beach Marriott, Ft. Lauderdale, FL**

**DON'T MISS THIS OPPORTUNITY TO GET UP CLOSE AND  
PERSONAL WITH A VISIONARY INDUSTRY LEADER!**



*Celebrating Our*  
**150<sup>th</sup>**  
*Anniversary*  
★ 1875-2025 ★

 **NEWFDA** *Convention*  
**November 1-4, 2024**  
**Harbor Beach Marriott, Ft. Lauderdale, FL**







# NEWFDA 2024 Convention Registration



Harbor Beach Marriott, Ft. Lauderdale, FL

November 1<sup>th</sup> - 4<sup>th</sup>, 2024

## Rate Information

Occupancy Rates (per person)	Children's Rates (Apply when sharing room with one or more paying adults)	Registration Fee
Double: \$2900	Under age 2: Free	Members (per room) \$250
Single: \$3200	Age 3 – 10: \$450	Non-Members (per room) \$350
Suite Double Occupancy: \$4500	Age 11 – 17: \$500	

## Registrant Information

Company: \_\_\_\_\_ Name: \_\_\_\_\_  
Name as it will appear on your badge: \_\_\_\_\_ Title: \_\_\_\_\_  
Address: \_\_\_\_\_ City: \_\_\_\_\_ State: \_\_\_\_\_ Zip: \_\_\_\_\_  
(\*Home address required for home delivery)  
Phone: \_\_\_\_\_ Fax: \_\_\_\_\_ Email: \_\_\_\_\_  
Spouse's Name & E-mail Address (if applicable): \_\_\_\_\_

GUEST ROOMS				CHILDREN / REGISTRATION / ADD NIGHTS				
Registrant Names	Double Occ	Single Occ	Suite Double Occ	Children	Date of Birth	Registration Fee	Additional Nights	Total
	Nov. 1-4 \$2900 pp	Nov. 1-4 \$3200 pp	Nov. 1-4 \$4500 pp	Age 3-10 \$450/child Age 11-17 \$500/child		(Member) \$250 Room (Non-Member) \$350 Room	Per Night \$450: Std \$695: Suite	

\*Rate includes accommodations, resort fees, family activities, daily breakfast & dinner, entertainment, and taxes.

\*\*Suites are limited; please register early if you would like to reserve a suite.

## Payment Method

☐ AMEX ☐ Visa ☐ Mastercard ☐ Check (Please make checks payable to NEWFDA)

Card #: \_\_\_\_\_ Cardholder Name: \_\_\_\_\_ Exp: \_\_\_\_\_ Zip Code: \_\_\_\_\_ CVV: \_\_\_\_\_

Cardholder acknowledges receipt of goods and/or services in the amount of the total shown and agrees to perform the obligation set forth in the Cardholder's agreement with the issuer.

Mail with check or credit card information to: NEWFDA, 18 Williams Court, Braintree, MA 02184 E-mail Kgriffin@NEWFDA.org Telephone: (617) 922-4300





# 2024 Annual NEWFDA Convention Sponsor Form

Harbor Beach Marriott, Ft. Lauderdale, FL

**November 1st - 4th, 2024**

## SPONSOR INFORMATION

Sponsoring a portion of the Annual NEWFDA Convention 2024 is an excellent way to promote your company while helping to offset cost of the event, allowing more funds to go to the NEWFDA Scholarship Fund. Your support will be recognized in various ways, throughout the event as outlined below.

Company Name: \_\_\_\_\_ Contact Name: \_\_\_\_\_

Address: \_\_\_\_\_

City: \_\_\_\_\_ State: \_\_\_\_\_ Zip: \_\_\_\_\_

Phone: \_\_\_\_\_ Email: \_\_\_\_\_

Credit Card Type: \_\_\_\_\_ Card #: \_\_\_\_\_

Expiration Date: \_\_\_\_\_ Sec. Code: \_\_\_\_\_ Billing Zip Code: \_\_\_\_\_

☐ Please send me an invoice

## SPONSORSHIP OPPORTUNITIES

The below sponsorship levels include sponsor signage with company logo featured in the Convention program.

☐ \$500      ☐ \$1,000      ☐ \$1,500      ☐ \$2,000      ☐ \$2,500

The sponsorship levels below include sponsor signage with company logo featured prominently at Convention Events and Featured Pages in the Convention program.

☐ \$3,000      ☐ \$3,500      ☐ \$5,000      ☐ \$7,500      ☐ \$10,000

*Thank you for your generous support of the 2024 NEWFDA Convention!*